

**Turning Point of Lehigh Valley
Statement of Activities - Actual vs Budget**

As of Date: 2/28/17

	Month Ending 07/31/2016	Month Ending 08/31/2016	Month Ending 09/30/2016	Month Ending 10/31/2016	Month Ending 11/30/2016	Month Ending 12/31/2016	Month Ending 01/31/2017	Month Ending 02/28/2017	Year To Date 02/28/2017	Budget	% of Budget Used
	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Agency	Summary
Operating Revenue											
Grant Revenue - Other											
5100 - PCADV	46,011.68	40,789.32	40,323.55	50,742.02	65,401.60	51,915.00	74,694.86	0.00	369,878.03	729,144.00	50.73 %
5220 - FEMA	574.00	574.00	574.00	574.00	574.00	574.00	574.00	0.00	4,018.00	9,999.96	40.18 %
5331 - VOCA NC	23,894.00	23,894.00	11,276.56	23,894.00	23,894.00	5,441.70	23,894.00	0.00	136,188.26	375,326.04	36.29 %
5332 - VOCA LC	31,277.00	31,277.00	15,007.01	31,277.00	31,277.00	30,910.76	31,277.00	0.00	202,302.77	286,734.96	70.55 %
5333 - HAP	2,000.00	2,000.00	2,000.00	2,000.00	2,000.00	2,535.00	2,000.00	0.00	14,535.00	24,000.00	60.56 %
5334 - STOP - LC	2,821.00	2,821.00	2,600.00	2,894.74	2,894.74	2,894.75	2,239.00	0.00	19,165.23	30,000.00	63.88 %
Total Grant Revenue - Other	106,577.68	101,355.32	71,781.12	111,381.76	126,041.34	94,271.21	134,678.86	0.00	746,087.29	1,455,204.96	51.27 %
Investment Income	17,761.58	5,904.48	3,498.00	(9,063.52)	1,142.68	4,732.80	10,958.70	10,411.20	45,345.92	7,500.00	604.61 %
Revenue - Other											
9989 - Gain/Loss on Sale of Assets	(373.44)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(373.44)	0.00	0.00 %
6220 - Interest - Endowment	1,081.87	243.31	500.66	314.81	274.63	2,093.70	289.68	466.90	5,265.56	12,000.00	43.88 %
6210 - Interest & Dividends- Investm	0.74	20.12	0.00	10.96	0.00	5.57	10.69	0.00	48.08	0.00	0.00 %
4100 - Appeals	250.00	1,235.00	11,410.00	1,840.00	1,010.00	20,905.00	6,790.00	340.00	43,780.00	45,999.96	95.17 %
4140 - Monthly Giving Club	80.00	35.00	45.00	35.00	45.00	70.00	135.00	130.00	575.00	0.00	0.00 %
4210 - Individual	2,245.25	1,040.16	2,851.52	2,495.38	4,793.64	3,696.98	4,601.16	2,590.95	24,315.04	129,999.96	18.70 %
4215 - Religious/Civic Groups	762.00	666.00	4,131.42	2,196.00	1,061.34	2,510.00	4,278.25	200.00	15,805.01	0.00	0.00 %
4220 - Business	1,300.00	25.00	100.00	810.00	26.95	487.00	141.95	523.10	3,414.00	0.00	0.00 %
4230 - Endowment Contributions	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,500.00	0.00 %
4250 - United Way Donor Choice	0.00	5,725.95	0.00	171.50	2,929.56	1,928.85	12,561.21	2,500.00	25,817.07	0.00	0.00 %
4270 - Municipal Fund Appeal	0.00	0.00	1,094.79	0.00	0.00	0.00	0.00	0.00	1,094.79	0.00	0.00 %
4310 - Sale of Items Revenue	40.00	20.00	20.00	0.00	60.00	205.00	0.00	200.00	545.00	0.00	0.00 %
4350 - Major Agency Event Income	2,500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,500.00	15,000.00	16.67 %
4351 - C&C Auction Item Donated	222.75	0.00	0.00	0.00	0.00	0.00	0.00	0.00	222.75	0.00	0.00 %
4390 - Miscellaneous Agency Events	0.00	346.62	4,055.23	237.00	1,986.77	1,285.08	2,541.66	50.00	10,502.36	0.00	0.00 %
4410 - United Way Allocation	9,583.33	9,583.33	9,583.33	9,583.33	9,583.33	9,583.33	9,583.33	9,583.33	76,666.64	114,999.96	66.67 %
4510 - Private Foundations	0.00	0.00	17,000.00	0.00	5,600.00	2,100.00	18,000.00	4,000.00	46,700.00	50,000.04	93.40 %
4520 - Wawa/PCADV Special Program	0.00	0.00	0.00	0.00	5,000.00	0.00	0.00	0.00	5,000.00	0.00	0.00 %
6310 - In-Kind Donations	670.00	5,710.00	2,135.00	3,226.55	6,123.00	40,548.46	3,213.13	12,416.15	74,042.29	65,000.04	113.91 %
6315 - Gift Card Donations	0.00	0.00	0.00	582.10	201.22	7,800.96	0.00	580.00	9,164.28	0.00	0.00 %
6325 - Miscellaneous income	0.00	0.00	0.00	0.00	45.70	0.00	0.00	0.00	45.70	0.00	0.00 %

6150 - Ryder Pool Collective Impact Program	0.00	0.00	0.00	0.00	0.00	1,666.00	0.00	0.00	1,666.00	0.00	0.00 %
Total Revenue - Other	18,362.50	24,650.49	53,001.95	21,502.63	38,741.14	94,885.93	62,146.06	33,580.43	346,871.13	440,499.96	78.74 %

Total Operating Revenue	142,701.76	131,910.29	128,281.07	123,820.87	165,925.16	193,889.94	207,783.62	43,991.63	1,138,304.34	1,895,704.92	60.05 %
--------------------------------	-------------------	-------------------	-------------------	-------------------	-------------------	-------------------	-------------------	------------------	---------------------	---------------------	----------------

	Month Ending 07/31/2016	Month Ending 08/31/2016	Month Ending 09/30/2016	Month Ending 10/31/2016	Month Ending 11/30/2016	Month Ending 12/31/2016	Month Ending 01/31/2017	Month Ending 02/28/2017	Year To Date 02/28/2017	Budget	% of Budget Used
--	----------------------------	----------------------------	----------------------------	----------------------------	----------------------------	----------------------------	----------------------------	----------------------------	----------------------------	--------	------------------

Expenditures

	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Agency	Summary
Direct	9,307.52	25,708.44	15,192.06	22,504.88	24,897.98	60,486.61	4,154.79	18,210.99	180,463.27	120,000.00	150.39 %
Personnel											
Salary and Wages	90,156.14	90,341.79	91,942.20	92,744.49	89,278.74	91,177.53	94,279.74	85,403.12	725,323.75	1,103,000.00	65.76 %
PR Benefits	11,260.23	11,525.36	11,615.99	13,428.04	16,334.05	10,545.28	13,626.76	14,419.82	102,755.53	340,100.00	30.21 %
Total Personnel	101,416.37	101,867.15	103,558.19	106,172.53	105,612.79	101,722.81	107,906.50	99,822.94	828,079.28	1,148,034.48	72.13 %
Total Occupancy	2,588.81	1,215.69	1,742.48	1,226.98	1,379.57	1,919.94	2,029.48	2,061.25	14,164.20	31,000.00	45.69 %
Professional Fees											
7310 - Audit and accounting fees	0.00	0.00	0.00	0.00	150.00	0.00	0.00	7,500.00	7,650.00	0.00	0.00 %
7320 - Development & PR fees	150.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	150.00	0.00	0.00 %
7330 - Legal Fees	968.00	132.50	53.00	0.00	0.00	2,325.50	0.00	220.50	3,699.50	0.00	0.00 %
7350 - Payroll processing	156.10	161.15	657.83	550.12	606.48	590.30	867.73	517.76	4,107.47	0.00	0.00 %
7370 - Recruitment Fees	154.58	82.34	75.50	0.00	0.00	81.49	0.00	0.00	393.91	0.00	0.00 %
7380 - Tech support	2,877.03	5,569.28	4,827.33	4,480.51	4,349.78	2,265.30	2,971.80	2,668.61	30,009.64	0.00	0.00 %
7385 - Web Design	150.00	0.00	0.00	0.00	0.00	0.00	500.00	294.34	944.34	0.00	0.00 %
7390 - Other professional fees	0.00	0.00	600.00	75.00	0.00	0.00	0.00	0.00	675.00	0.00	0.00 %
Total Professional Fees	4,455.71	5,945.27	6,213.66	5,105.63	5,106.26	5,262.59	4,339.53	11,201.21	47,629.86	65,000.00	73.28 %
Total Conferences, Conventions, and Meetings	286.15	50.00	50.00	0.00	752.78	(154.29)	0.00	249.00	1,233.64	0.00	0.00 %
Total Equipment Rental	1,675.80	371.35	350.49	1,503.54	510.70	300.24	707.49	462.05	5,881.66	0.00	0.00 %
Insurance											
7026 - Workers Compensation	3,300.67	3,309.67	2,299.67	6,610.34	18.00	3,363.67	6,905.67	6,887.67	32,695.36	42,000.00	77.85 %
7610 - D&O Insurance	101.66	101.66	101.66	101.66	101.66	101.66	101.66	101.66	813.28	1,300.00	62.56 %
7620 - Liability Insurance	1,791.67	1,791.67	1,791.67	1,791.67	1,791.67	1,791.67	1,791.67	1,791.67	14,333.36	18,700.00	76.65 %
Total Insurance	5,194.00	5,203.00	4,193.00	8,503.67	1,911.33	5,257.00	8,799.00	8,781.00	47,842.00	62,000.00	77.16 %
8640 - Interest expense on LOC	0.00	0.00	(89.12)	0.00	(42.81)	(49.34)	(41.85)	(59.21)	(282.33)	0.00	0.00 %
Total Office Supplies	701.45	993.08	179.19	2,267.55	164.19	467.76	631.05	1,108.20	6,512.47	28,703.88	22.69 %
Total Other Expenses	2,962.83	2,674.62	3,141.30	3,553.35	2,466.35	2,540.96	1,897.44	2,879.37	22,116.22	0.00	0.00 %
Total Postage and Delivery	(90.68)	16.18	259.80	(1.00)	530.50	342.00	250.00	0.00	1,306.80	2,362.92	55.30 %
Total Repairs and Maintenance	6,183.25	1,920.13	1,535.05	1,889.47	900.52	3,239.13	1,966.25	1,531.43	19,165.23	60,000.00	31.94 %
Total Taxes	7,635.63	8,176.90	6,752.26	7,450.80	6,983.14	6,832.54	14,604.43	10,703.06	69,138.76	76,593.72	90.27 %
Total Telecommunication	1,388.44	1,736.24	1,318.68	1,235.99	1,314.26	1,328.64	860.53	1,022.89	10,205.67	14,612.04	69.84 %

Total Travel Expenses	1,357.49	1,612.96	1,478.13	1,773.95	1,343.90	875.88	1,129.89	838.60	10,410.80	8,597.04	121.10 %
Total General and Administrative Expenses	27,294.36	22,754.46	19,347.02	28,177.32	16,920.48	21,079.20	30,887.93	27,634.81	194,095.58	420,700.00	46.14 %
Total Expenditures	145,062.77	157,491.01	146,053.41	163,187.34	153,917.08	190,471.15	149,318.23	158,931.20	1,264,432.19	1,863,800.00	67.84 %
Change In Net Assets	(2,361.01)	(25,580.72)	(17,772.34)	(39,366.47)	12,008.08	3,418.79	58,465.39	(114,939.57)	(126,127.85)		
Depreciation											
8710 - Depreciation	4,852.25	4,852.25	4,852.25	4,852.25	6,255.50	6,255.50	6,255.50	6,255.50	44,431.00	0.00	0.00 %
Total Depreciation	4,852.25	4,852.25	4,852.25	4,852.25	6,255.50	6,255.50	6,255.50	6,255.50	44,431.00	0.00	0.00 %
+ Net Assets - Beginning	2,886,527.15	2,879,313.89	2,848,880.92	2,826,256.33	2,782,037.61	2,787,790.19	2,784,953.48	2,837,163.37	2,886,527.15	0.00	0.00 %
Net Assets - Ending	2,879,313.89	2,848,880.92	2,826,256.33	2,782,037.61	2,787,790.19	2,784,953.48	2,837,163.37	2,715,968.30	2,715,968.30		

Created on: 03/24/2017 10:10 AM